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## Interrogation

Condor is proud to announce the opening of new courses in the field of interrogation. These courses are designed for professionals seeking to pursue a career in investigation or intelligence, corporate security, law enforcement agencies and private detective services.

Investigators and intelligence officers' key source of information are humans (Humint). Whether it is the witness, the suspect or the informant, people are the major suppliers of information. On the other hand, their biggest disadvantage is their reliability. Law enforcement agents and intelligence officers constantly doubt the reliability of the information they have just acquired from their human source. And just to mention a few examples:

- A person is complaining about a robbery. Was he really robbed or maybe he is trying to cover up the fact that he stole the money?
- A witness states that he saw a person killing someone. Is he truthful, or is he covering up for his friend or himself?
- A suspect denies all the allegations made against him. Is he trying to avoid punishment or is he truthful?
- An informant or an agent brings in a political criminal or military information. How truthful is he?

These topics are listed in a generalized version and are not in a chronological order. The list does not include sub topics:

- **Phase one:**
  - Pre-session preparations
  - Interview effecting factors
  - The investigator's approach
  - The acquaintance process
  - Subject's initial version, clarifying questions
  - Analysis
- **Phase two:**
  - Ancient methods
  - Psychological aspects of deception
  - Deviation from the name
  - Detection of verbal deception
  - Detection of non-verbal deception
  - Audio-visual exercise

- **Phase three:**  
Subject's confession - psychological aspects  
The interrogation strategy - the model  
Transition  
First statement  
Denials, confession buds, reinforcement  
Statements  
Closing session
- **Phase four:**  
The interview and interrogation stages  
Profiling the subject, investigator and theatre  
Interrogation and salesmanship  
Interrogation and negotiation
- **Phase five: The "Why" and "How"**  
Interrogation tactics  
Countermeasures used by subjects

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